



Tips for Sellers



1 Remove the clutter

Everyone accumulates clutter over time. Before you put your home on the market, tackle that clutter one room at a time. Try dividing it into three piles: toss, keep and donate.



2 Start packing

Of course you don't want to pack up all of your belongings right away, but removing a few things may make a big difference to a potential buyer. Pack up any seasonal items that you won't use for a while. Also, think about packing up some of your personal or valuable items. This will help a potential buyer see themselves in your home.



3 Give your home a tune up

Start by cleaning, so potential buyers can focus on the features of your home not the dirt. Improve the curb appeal of your home by making any minor repairs, talk to your realtor before tackling any large projects. Think about a fresh coat of paint in a nice neutral color.



4 Know the local market

The housing market is constantly changing. The value of your home can change dramatically over the course of a few years or even a few months. It's important to consider what other homes are selling for and what buyers are currently looking for.



5 Price right

Of course you want to get the best offer possible for your home, but you also want to get them in the door to see your beautiful home and all it has to offer. A real estate agent will be able to help with expert advice to get your home sold with the best result possible.



6 Be flexible

Being flexible during this process is so important. For example, if you only allow your home to be shown from 5-6pm, you may miss out on potential buyers. And if you refuse to consider buyer requests you may miss out on a good offer.

Whether you are buying or selling your home, I would be happy to help! Just give me a call!

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